



# 2018 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES SOUTHWESTERN HOSPITAL EXCERPTS

Making healthcare information transparent to the public helps consumers and businesses make better healthcare decisions. Below are a few select efficiency measures from Virginia Health Information's **2018 Industry Report: Virginia Hospitals and Nursing Facilities**. The full report contains more detailed information on how much hospitals are paid, their charity care, staffing levels and profit margins. The Composite Efficiency and Productivity Score is an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at [www.vhi.org](http://www.vhi.org) or in the easy-to-use files on the CD found in the publication.

Southwestern Virginia Acute Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
Bedford Memorial Hospital	NP	2.6	\$5,715	-11.1%	-11.1%	8.5%
Buchanan General Hospital	NP	3.4	\$7,861	0.1%	0.2%	7.0%
Carilion Franklin Memorial Hospital	NP	2.3	\$6,881	0.6%	1.4%	14.2%
Carilion Medical Center	NP	2.7	\$12,230	4.0%	10.6%	7.1%
Carilion New River Valley	NP	2.8	\$9,480	10.5%	20.5%	8.8%
Carilion Tazewell Community Hospital	NP	2.8	\$6,170	-26.3%	-26.3%	12.1%
Centra Health	NP	2.9	\$10,051	13.0%	8.9%	5.8%
Clinch Valley Medical Center	P	2.7	\$8,183	11.6%	11.6%	6.6%
Danville Regional Medical Center	P	2.0	\$7,617	9.9%	9.9%	14.5%
★ Johnston Memorial Hospital	NP	1.7	\$7,549	15.0%	17.9%	3.5%
LewisGale Hospital - Alleghany	P	2.9	\$8,336	5.6%	5.6%	6.2%
LewisGale Hospital Montgomery	P	2.0	\$9,311	18.4%	18.4%	17.7%
LewisGale Hospital Pulaski	P	2.3	\$6,631	-8.1%	-8.1%	-0.8%
LewisGale Medical Center	P	2.6	\$9,472	11.0%	11.0%	13.3%
Memorial Hospital of Martinsville & Henry County	P	1.8	\$7,282	13.3%	13.3%	15.0%
Norton Community Hospital	NP	2.2	\$6,696	9.3%	10.7%	4.5%
Russell County Medical Center	NP	3.1	\$6,768	-12.5%	-12.4%	5.2%
Smyth County Community Hospital	NP	2.9	\$7,130	-5.4%	-2.6%	4.2%
Twin County Regional Hospital	P	2.8	\$6,605	-6.5%	-6.5%	9.2%
Wellmont Lonesome Pine Mt. View Hospital	NP	2.0	\$7,114	12.1%	12.1%	5.8%
Wythe County Community Hospital	P	2.1	\$8,186	19.2%	19.2%	8.3%
<b>Regional Medians</b>			<b>\$7,549</b>	<b>9.3%</b>	<b>9.9%</b>	<b>7.1%</b>

**Tax Status** – NP - Not-for-Profit; P – Proprietary (For Profit)

**Composite Efficiency and Productivity Score** – The average of ten select indicator quartile. The desired direction is toward a lower score. The Statewide average score is 2.5. The hospital with the best CEP Score is noted with a ★.

**Dollars Paid Per Admission** - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

**Operating Margin (%)** – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

**Total Margin (%)** – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

**Charity Care (%).** - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care and bad debt (converted to a cost basis,) and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.

## VIRGINIA HEALTH INFORMATION

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